



To Whom It May Concern:

This letter of reference was prepared to describe our firm's history and experience in working with Design-7 P.C. and its president Ron Dick since the early 1980's.

We have worked with Design-7 to build projects designed by them by the following methods:

1. Design-Build in which their firm was retained by the building client or by our firm to work directly with us in designing a project that Bristlin Construction, Inc. would then construct.
2. On competitive bid projects in which Bristlin Construction, Inc. was the low bidder for projects that Design-7 P.C. designed for various parties.
3. Negotiated bid projects on which Bristlin Construction utilized the Construction Documents prepared by Design-7 for private clients.
4. Bristlin Construction, Inc. has hired Design-7 to design projects which are owned by Bristlin Construction, Inc. or individual shareholders in the company.

During our working relationship, we have built over 40 projects designed by Ron's firm. At least 12 of these projects have been built in Detroit Lakes including diverse projects such as the Timber Roots Manufacturing and Distribution facility, the two phases of Golden Manor assisted living and the Fireside screened porch.

During our 20 plus year relationship with Design-7 and Ron, we have found that the firm responds promptly when unanticipated problems pop up, recommending solutions that are fair and reasonable to both the Contractor and the Owner. Their Construction Documents are comprehensive, logical and easily interpreted.

Last year, we worked with them in the design of our company office and warehouse building here in Detroit Lakes. We look forward to working with them on future projects.

Sincerely,



Bristlin Construction, Inc.